



JOB OPPORTUNITY

Position: California Business Development and Lending Officer

Location: Predominantly in the Bay Area

Starting Date: Open until filled, but preferably July 1, 2026.

Salary: \$80,000

Job Description

FTHF is a nonprofit, certified Community Development Financial Institution (CDFI) that aims to drive systemic change across the food system. We are dedicated to addressing food security and poverty by providing loan funding and business technical assistance to low-income small food businesses including farmers, value-added producers, distributors, markets and restaurants.

Position Overview: Lending Officer/Business Development Officer will be responsible for:

- Generating a strong pipeline of prospective borrowers.
- Maintaining an active presence in the communities served by FTHF.
- Collecting required loan documentation, extracting relevant information, analyzing financial and business documents and presenting these to the Loan Committee.
- Providing business development and technical assistance to small businesses.
- Working well with team members as well as independently as a self-starter.
- Engaging in public speaking events and participating in networking events.

Requirements:

- Passionate about working on behalf of marginalized communities in underserved areas
- Superior written and verbal communication skills
- Culturally competent with an ability to connect with a wide range of audiences
- Bachelor's degree or 4+ years of work experience in lieu of degree
- 4+ years of work experience with nonprofits or in community development, microfinance, small business, or related industries.
- Sound judgment and effective decision-making skills
- Ability and willingness to travel

Preferences:

- Bilingual
- Underwriting skills and business analysis
- Knowledge of small business management and operations
- Strong interpersonal skills

Application Deadline: Open until filled. Preferred start date of July 2026.

How to Apply: Please email a resume and cover letter to info@feed-hunger.com with the subject line "CA Business Development & Lending Officer."

FTHF is an Equal Opportunity Employer.